



REQUEST FOR DECISION

To: Mayor & Members of Council

Title: Director Engineering & Public Works – 2025 Asphalt Patching Program - Award

Date: April 28, 2025

Motion for Consideration:

THAT: Council award the 2025 Asphalt Patching Program to Pavement Solutions Inc., in accordance with the unit prices provided for consideration for year one (1) of the potential three (3) year total contract, estimated to be \$92,361.90 plus taxes as applicable.

Background:

The City has historically issued a request for quotation for the asphalt patching program annually. In 2021, four (4) bids were received with A&D Asphalt Solutions being the successful low bidder. The 2021 contract included an extension option, which allowed the City to extend the contract for an additional one (1) to three (3) years upon mutual agreement by both parties. A contract extension was approved for 2022, 2023 and 2024 under the 2021 contract extension clause.

A summary of quotes over the past 5 years is included below for reference.

	Quote Prices (excl. taxes)				
Company	2020 RFQ	2021 RFQ	2022 Contract Extension	2023 Contract Extension	2024 Contract Extension
A&D Asphalt (Armstrong)	\$ 150,625.00	\$ 79,325.00	\$ 95,640.00	\$ 111,915.00	\$ 114,750.50
Dawson Const (Kamloops)	\$ 144,130.00	-			
Valley Blacktop (Revelstoke)	\$ 160,737.00	\$ 84,250.00			
Power Paving (Tappen)	-	\$ 111,825.00			
88 Pave Rite Ltd. (Kamloops)	-	\$ 152,250.00			

In March, the City tendered a new patching program, with modifications to improve contract language, measurement and payment, and safety. The 2025 program included the same potential for contract extension for up to 2 additional years (total of 3 years maximum).

An invitation to tender was publicly issued on Thursday, March 27, 2025 and closed on Thursday April 17, 2025 at which time the City received three (3) submissions as follows:

Company	Tender Amount (excluding applicable taxes)
Pavement Solutions Inc (Sorrento)	\$ 92,361.90
Hystad Contracting Ltd (Vernon)	\$ 104,650.40
A&D Asphalt (Armstrong)	\$ 127,035.00

Pavement Solutions Inc has not worked for the City of Salmon Arm before. They are a relatively new company, serving the north & south Shuswap communities with experience working for Sun Peaks and Chase, and private contract patching and paving works. Based on review of the company, Pavement Solutions Inc possess the necessary equipment and experienced personnel to undertake the asphalt patching program.

Legislative authority / plans / reports:

	Official Community Plan		Master Plan (list actual plan)
	Community Charter/LGA		Other
	Bylaw/Policy		Corporate Strategic Plan
	Zoning Bylaw	X	2025-2029 Financial Plan
			Long Term Financial Plan

Financial Considerations:

The annual patching program includes select road repairs directed by Staff, using the 2025 Approved Budget (\$94,000). In addition, the patching program includes small asphalt patches repairing utility works, capital projects, and work under taken as part of development impacts (charge-out accounts). These projects do not impact the budget and are fully cost recovered in other accounts or through billing. In addition to the direct costs for asphalt patching, additional work is required in some circumstances to prepare the roadway for asphalt placement. These additional works and patching program costs are estimated as follows:

Road Repair Type	Estimated Budget	Patching Program Portion (estimate)
Patching	\$ 94,000.00	\$ 57,000.00
Capital Projects	\$ 20,000.00	\$ 20,000.00
Utility Patching, Charge Outs, etc.	\$ 55,000.00	\$ 33,000.00
Total	\$ 169,000.00	\$ 110,000.00

The quantities within the patching program quote include unit pricing for each of the various road repairs listed above. Depending on the actual tonnage, size of patches and other associated costs, the patching program will be increased or decreased in order to maximize use of the available funds. It should be noted that a unit price contract allows flexibility to increase or decrease the scope of work (total number of units). The individual road repair amounts will not exceed the 2025 asphalt patching budget amount.

Alternatives & Implications:

None

Communication:

Prepared by: Capital Works Supervisor
Reviewed by: Manager of Engineering
Approved by: Chief Administrative Officer

Attachments: None